



<b>Current assets</b>	<b>999.74</b>	<b>641.78</b>
Inventories	122.93	212.64
Trade & Other Receivables	716.02	401.10
Cash & Cash Equivalents	374.64	147.97
<b>Total assets</b>	<b>1,213.59</b>	<b>761.71</b>
<b>Equity</b>	<b>2,213.33</b>	<b>1,403.49</b>
Capital & Reserves attributable to equity holders		
Share Capital	3.53	2.90
Share Premium	231.53	232.91
Revaluation Reserve	53.30	56.95
Exchange Difference	(13.46)	28.25
Retained Earnings	66.43	53.74
Minority Interest	341.33	374.75
	1.647	1.61
<b>Total equity</b>	<b>342.98</b>	<b>376.36</b>
<b>Liabilities</b>		
Non-Current Liabilities		
Borrowing	318.86	152.45
Deferred income tax liabilities	74.28	42.60
Retired benefit obligation	0.00	2.70
Provisions	9.46	3.66
<b>Total Liabilities</b>	<b>402.60</b>	<b>201.41</b>
<b>Current Liabilities</b>		
Trade & Other Payables	353.35	361.90
Current Income Tax Liabilities	25.67	11.29
Borrowings	1,088.70	452.58
	1,467.72	825.77
<b>Total Liabilities &amp; Liabilities</b>	<b>1,870.32</b>	<b>1,027.18</b>
<b>Total Equity &amp; Liabilities</b>	<b>2,213.33</b>	<b>1,403.49</b>

### Consolidated income statement for the full year ended 31 December 2008

	2008	2007
	\$'million	\$'million
Sales	2,686.54	1,501.79
Cost of Sales	(2,360.44)	(1,328.51)
Gross Profit	326.10	173.28
Selling & Marketing Costs	(61.11)	(46.23)
Administrative Expenses	(142.29)	(82.89)
Other Operating Income	15.35	19.96
Operating Profit	138.05	64.12
Shares of Profit of Associates	(47.13)	(3.44)
Finance Costs	90.92	60.68
Profit Before Taxation	(16.35)	(10.89)
Income Tax Expense	74.57	49.79
Profit After Expense		
Attributable to:		
Non-Controlling Shareholders	0.03	5.85
Equity Holders of the Company	74.54	43.94
	74.57	49.80

### The Group company is organised into four main business divisions:

- Exploration and production of oil and gas (E&P) – involved in the exploration for and production of oil and gas through the acquisition of rights in oil blocks on the Nigerian continental shelf and deep offshore.
- Refining and marketing of petroleum products – involved in the refining of crude and the marketing and sale of petroleum products. Over the years, the Group had focused primarily on the marketing of petroleum products. Presently, the Group is in the process of acquiring and developing a refinery business. The activities of the trading companies are reported under this segment.
- Gas and power – involved in the distribution of natural gas through its subsidiaries Gaslink and Eastern Horizon (incorporated during the year). The Group also incorporated a Power company to serve a niche in Nigeria's power sector, by providing reliable power to industrial customers. The company is however yet to commence operations.
- Energy services – involved in the provision of services such as drilling and completion fluid; oil-well cementing and other services to upstream companies.

Below is the Group performance on a divisional basis for the full year ended 31 December 2008:

	Exploration & production	Refining & marketing	Gas & power	Energy services & Group office	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Gross segment revenue	106,240	4,334,425	55,524	35,018	4,531,207
Inter-segment revenue	–	(1,844,663)	–	–	(1,844,663)
Revenue	106,240	2,489,762	55,524	35,018	2,686,544
Operating (loss)/profit	36,942	78,935	4,316	17,864 <sup>1</sup>	138,057
Finance costs – net	(5,884)	(36,312)	(2,185)	(2,752)	(47,133)
Profit before income tax					90,925
Income tax expenses					(16,346)
Profit for the year					74,579

Exchange difference	(6.29)	(22.10)	(28.39)
Reversal of revaluation surplus	(4.61)		(4.61)
Deferred tax on revaluation surplus	1.38		1.38
Share Issue Cost	(5.04)		(5.04)
<b>Balance as at 31 December 2008</b>	<b>47.50</b>	<b>6.15</b>	<b>57.15</b>
Balance as at 31 December 2006	11.37	7.11	28.03
Revaluation surplus on property, plant and equipment	66.31		66.31
Deferred tax effect of residual value restatement	(20.55)		(20.55)
Issue of shares/disposal of minority interest			
Fair value gain/loss on available for sale investments			(13.23)
Currency Translation adjustment		21.14	21.14
Profit for the year			43.94
Final Dividend for 2006			(18.23)
<b>Balance as at 31 December 2007</b>	<b>56.96</b>	<b>28.25</b>	<b>53.74</b>
Balance as at 31 December 2006	120.74		184.06

Below is the Group performance on a divisional basis for the full year ended 31 December 2007:

	Exploration & production	Refining & marketing	Gas & power	Energy services & Group office	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Gross segment revenue	–	1,384,624	35,456	84,332	1,504,412
Inter-segment revenue	–	(2,618)	–	–	(2,618)
Revenue	–	1,382,006	35,456	84,332	1,501,794
Operating (loss)/profit	(1,345)	58,925	5,340	1,209	64,129
Finance costs – net	–	(3,084)	1,917	(2,270)	(3,437)
Profit before income tax					60,692
Income tax expenses					(10,888)
Profit for the year					49,804

### Notes to reviewed results

#### 1. GENERAL INFORMATION

Oando (formerly Unipetrol Nigeria Plc) was registered by a special resolution as a result of the acquisition of the shareholding of Esso Africa Incorporated (principal shareholder of Esso Standard Nigeria Limited) by the Federal Government of Nigeria. The Company was partially privatised in 1991. It was however fully privatised in the year 2000 consequent upon the sale of Federal Government's 40% shareholding in the Company. 30% was sold to core investors (Ocean and Oil Investments Limited) and the remaining 10% to the Nigerian public. In December 2002, the Company merged with Agip Nigeria Plc following its acquisition of 60% Agip Petrol's stake of Agip Nigeria Plc in August of the same year. The Company formally changed its name from Unipetrol Nigeria Plc to Oando Plc in December 2003.

The principal activity of the Company locally and internationally is to have strategic investments in energy companies across West Africa. The Group is involved in the following business activities via its subsidiary companies:

- Marketing of petroleum products, manufacturing and blending of lubricants – Oando Marketing Limited
- Distribution of natural gas for industrial customers – Gaslink Nigeria Limited
- Supply and distribution of petroleum products – Oando Supply and Trading, Nigeria; and Oando Trading, Bermuda
- Energy services to upstream companies – Oando Energy Services
- Exploration and Production – Oando Exploration and Production.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

##### 2.1 Basis of preparation

The consolidated financial statements of Oando have been prepared in accordance with International Financial Reporting Standards (IFRS). The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of land and buildings, and financial assets and financial liabilities at fair value through profit or loss.

The preparation of financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the Group's accounting policies.

##### Early adoption of standards

In 2004, the Group early adopted the IFRS below, which are relevant to its operations. These have been consistently applied in this Audited financial report for the full year of 2008.

IAS 2 (revised 2003)	Inventories
IAS 8 (revised 2003)	Accounting Policies, Changes in Accounting Estimates and Errors
IAS 10 (revised 2003)	Events after the Balance Sheet Date
IAS 16 (revised 2003)	Property, Plant and Equipment
IAS 17 (revised 2003)	Leases
IAS 21 (revised 2003)	The Effects of Changes in Foreign Exchange Rates
IAS 24 (revised 2003)	Related Party Disclosures
IAS 27 (revised 2003)	Consolidated and Separate Financial Statements
IAS 28 (revised 2003)	Investments in Associates
IAS 32 (revised 2003)	Financial Instruments: Disclosure and Presentation
IAS 33 (revised 2003)	Earnings per Share
IAS 36 (revised 2004)	Impairment of Assets
IAS 38 (revised 2004)	Intangible Assets
IAS 39 (revised 2003)	Financial Instruments: Recognition and Measurement
IFRS 2 (issued 2004)	Share-based Payments
IFRS 3 (issued 2004)	Business Combinations
IFRS 5 (issued 2004)	Non-current Assets Held for Sale and Discontinued Operations
IFRIC 10 (issued 2006)	Interim Financial Reporting and Impairment

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Issue of shares/disposal of minority interest			
Fair value gain/loss on available for sale investments			(13.23)
Currency Translation adjustment		21.14	21.14
Profit for the year			43.94
Final Dividend for 2006			(18.23)
<b>Balance as at 31 December 2007</b>	<b>56.96</b>	<b>28.25</b>	<b>53.74</b>
Balance as at 31 December 2006	120.74		184.06

The early adoption of IAS 10 has resulted in a change in the accounting policy for dividends. Proposed dividends, which were previously recognised in the year prior to the declaration, have been adjusted in accordance with IAS 10 and 37, respectively.

The application of IAS 16 has affected the accounting for fair value reserve relating to revalued land and buildings upon disposal.

Under previous GAAP, the revaluation surplus included in equity in respect of an item of property, plant and equipment were transferred to the income, when the asset is disposed of, to determine profit on disposal. Adjustments have been passed to transfer the related amounts directly to retained earnings in accordance with IAS 16. Also, early adoption of IAS 16 (revised 2004) has necessitated the disclosure of prior year comparatives for all movements in property plant and equipment.

IAS 21 (revised 2003) has affected the translation of foreign entities' income statements, on which closing rates were previously applied but now amended and translated at average rates. The functional currency of each of the consolidated entities has also been re-evaluated based on the guidance to the revised standard. All the Group entities have the same functional currency as their presentation currency. These financial statements have been presented in a currency other than the Company's functional currency, being US Dollars, to meet the filing requirements of the JSE.

IAS 24 (revised 2003) has affected the identification of related parties and some other related-party disclosures.

IAS 27 (revised 2004) has affected the consolidation of subsidiaries. Certain subsidiaries, which were not included in the consolidation under previous GAAP have now been consolidated.

The early adoption of IAS 33 has resulted in a change in the computation of earnings per share. Earnings per share, which were previously computed on the basis of the number of shares in issue at the end of the reporting period, have been adjusted on the basis of the weighted average number of shares in accordance with IAS 33.

The early adoption of IAS 39 has resulted in a change in accounting for financial assets and liabilities.

The Group obtained approval for its share option scheme from the regulatory authority in February 2009. Accordingly all share-based payment in operation has been subjected to and accounted for under IFRS 2 for the first time in 2008.

The early adoption of IFRS 5 has resulted in a change in the accounting for non-current assets held for sale and discontinued operations as qualifying assets have been reclassified accordingly.

The early adoption of IFRS 3, IAS 36 (revised 2004) and IAS 38 (revised 2004) resulted in a change in the accounting policy for goodwill. Until 31 December 2002, goodwill was:

- Amortised on a straight-line basis over a period ranging from 5 to 20 years;
- Assessed for an indication of impairment at each balance sheet date.
- In accordance with the provisions of IFRS 3;
- The Group ceased amortisation of goodwill from 1 January 2003;
- Accumulated amortisation as at 31 December 2002 has been eliminated with a corresponding decrease in the cost of goodwill.

Goodwill was tested for impairment at 1 January 2003, the transition date. Also, from the year ended 31 December 2003 onwards, goodwill is tested annually for impairment, as well as when there are indications of impairment. The Group has also re-assessed the useful lives of its intangible assets in accordance with the provisions of IAS 38. No adjustment resulted from this re-assessment.

All changes in the accounting policies have been made in accordance with the transition provisions in the respective standards.

The early adoption of IAS 1, 2, 8, 17, 28 and 32 (all revised 2003) did not result in substantial changes to the Group's accounting policies.

In summary:

- IAS 1, 2, 28 and 32 had no material effect on the Group's policies.
- IAS 8 (revised 2004) has resulted in the disclosure of the impact of new standards.

#### 2.2 Consolidation

##### (a) Subsidiaries

Subsidiaries include all entities (including special purpose entities) over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of the acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed and the date of plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement. All balances and unrealised surpluses and deficits on transactions between Group companies have been eliminated. Where

# Audited results continued . . . . .

necessary, accounting policies for subsidiaries have been changed to be consistent with the policies adopted by the Company. Separate disclosure (in equity) is made of Minority Interests.

(b) Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for by the equity method of accounting and are initially recognised at cost. The Group's investment in associates includes goodwill (net of any accumulated impairment loss) identified on acquisition. The Group's share of its associates' post-acquisition profits or losses is recognised in the income statement, and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate. Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. The accounting policies of the associates are consistent with the policies adopted by the Group.

Goodwill included in the carrying amount of an investment is neither amortised nor tested for impairment separately by applying the requirements for impairment testing goodwill in IAS 36. Impairment of Assets. Instead the entire carrying amount of the investment is tested under IAS 36 for impairment.

All subsidiaries and associates have uniform calendar year-ends.

2.3 **Segment reporting**

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and return that are different from those of segments operating in other economic environments.

2.4 **Foreign currency translation**

(a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The functional currency of the Group is the Naira. The consolidated financial statements are presented in US dollars, which is the Company's presentation currency for the purpose of filing outside Nigeria.

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

(c) Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

1. Assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet.
2. Income and expenses for each income statement are translated at average exchange rates; and all resulting exchange differences are recognised as a separate component of equity.

DECEMBER 2008  
nolowola@oandopl.com

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Meka Olowola +234(1) 270 2400 x 376 +234 803 302 2173

2. Income and expenses for each income statement are translated at average exchange rates; and all resulting exchange differences are recognised as a separate component of equity.
3. On consolidation, exchange differences arising from the translation of the net investment in foreign entities are taken to shareholders' equity. Upon disposal of part or all of the investment, such exchange differences are recognised in the income statement as part of the gain or loss on sale.

### 3. EARNINGS PER SHARE

Basic Earnings Per Share (EPS) is calculated by dividing the Profit Attributable to the equity holders of the Company by the weighted average number of shares in issue during the period.

	2008	2007
Profit attributable to equity holders of the Company (\$'m)	74.54	43.94
Average number of shares in issue (millions)	904.89	632.89
Basic Earnings Per Share (cents)	8.24	6.94
Diluted		
Profit attributable to equity holders of the Company	74.54	43.94
Weighted average number of shares in issue (millions)	754.07	632.89
Adjustment for Bonus issues	150.81	–
Weighted average number of shares for diluted Earnings Per Share (millions)	904.89	632.89
Diluted Earnings Per Shares (cents)	8.24	6.94
Headline Earnings Per Share	8.24	6.94
Profit Attributable to equity holders of the Company	74.54	43.94
Adjusted for:		
Profit on sale of buildings associated with discontinued operations	–	(5.14)
Profit/(Loss) on sale of other assets	–	–
Loss on sales of investment in affiliate companies	–	–
Tax thereon	–	1.08
Headline Earnings Per Share attributable to earnings basis (cents)	8.24	6.30
Headline Earnings Per Share attributable to diluted earnings basis (cents)	8.24	6.30
Net Assets Per Share (cents)	37.86	49.91
Tangible Assets Per Share (cents)	18.52	15.49

### 4. INDEPENDENT AUDIT BY THE AUDITORS

This condensed consolidated result has been audited by our auditors PricewaterhouseCoopers who perform their audit in accordance with the International Standards on Auditing. The results have been reviewed by PricewaterhouseCoopers whose unqualified review opinion is available for inspection at the Company's registered office.

### 5. POST-BALANCE SHEET EVENTS

There are no significant post-balance sheet events that in the opinion of the Directors will have a material impact on the accounts herein presented.

For and on behalf of the Board

**Mr J Adewale Tinubu**  
Group Chief Executive

5 June 2009

### Directorate

1. Major General M Magoro (Rtd.) OFR, Gaiadiman Zuru	Chairman
2. Mr J A Tinubu	Group CEO
3. Mr O Boyo	Deputy Group CEO
4. Mr B Osunsanya	Group Executive Director
5. Mr A Akinrele SAN	Director
6. Prince F N Atako JP	Director
7. Mr Navaid Burney	Director
8. HRM Oba. A Gbadebo CFR	Director
9. Mr O Ibru	Director
10. Alhaji H Mahmud Walin Mubi	Director
11. Mr Onajite Okoloko	Director
12. Mr I Osakwe	Director

**Company Secretary:** Mrs Oredeji Delano

### Registered office

1. Ajose Adeogun Street  
Victoria Island, Lagos  
Nigeria

### Auditors

PricewaterhouseCoopers  
Plot 252E Muri Okunola Street  
Victoria Island  
Lagos

**E-mail:** info@oandpic.com

### Registered office in South Africa

1st Floor, 32 Fricker Road  
Illovo Boulevard, Sandton, 2196

### Office of the South African registrars

Computershare Investor Services (Proprietary) Limited  
(Registration number 2004/003647/07)  
70 Marshall Street, Johannesburg, 2001  
PO Box 61051, Marshalltown, 2107

Johannesburg

8 June 2009

Sponsor



**Deutsche Bank**

Deutsche Securities (SA) (Proprietary) Limited  
(Which bank member of the Deutsche Bank Group)



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